

الاسم:  
الرقم:مسابقة في مادة اللغة الإنكليزية  
المدة: ساعتان**Part One: Reading****(Score: 12/20)**

Read the following text in which the writer attempts to find out why most people prefer to do their shopping at hypermarkets. When you are through with the reading, work on the questions that follow.

**Shopping Trends**

1 Nowadays, more and more small local shops are closing down because a great majority of people prefer to drive to huge shopping centers. According to some surveys, about 60% of families regularly do their weekly shopping in very large chain-stores famous worldwide. Such a tendency raises the logical question: Why is shopping at hypermarkets so popular?

2 Many people consider shopping a pleasant way of spending their leisure time in fashionable places. Families usually go to shopping centers on weekends and spend long hours walking round, examining items, looking for bargains, comparing prices, drinking refreshments, or having their meals at the store cafeteria.

3 Hypermarkets are well-stocked with all sorts of products. They offer a wide choice of well-exhibited goods, arranged in specific departments where customers can easily find almost everything they are looking for. They can buy food, clothes, shoes, cosmetics, sports equipment, toys, books, household appliances, and many other products – all under one roof with no waste of time at all.

4 Furthermore, goods in hypermarkets are generally fresher and at better deals than those in small local shops. Due to the fact that large quantities are sold, they are immediately replaced with new products. A lot of them are sold off at lower rates. Bargain hunters can save a lot of money on things which are on special offers. If customers buy something they are not satisfied with, they have the right to return it and get their money back. They can also choose the method of payment: either in cash, by checks, or by credit cards. In most hypermarkets, it is possible to buy an article by regular installments. This means that people can make monthly payments for it over a period of time.

5 Hypermarkets are open until late in the evening all days of the week. Some of them remain open day and night. This is very convenient for people who work late as they can simply do all their shopping in one place after working hours without moving from one shop to another.

6 With all the above advantages, it is not surprising why hypermarkets attract more and more shoppers. Yet, hypermarkets, by their nature of business, will never provide shoppers with one thing: intimate relations with customers. Those shoppers, who are in favor of such service, should stick to their local small shops.

**Questions**

A. What does each of the underlined pronouns in Paragraph 4 refer to? (Score: 01)

1. **them**2. **it**

**B.** *In which paragraph can you find the answer to each of the following questions? Copy this chart into your booklet, and then write down the correct **paragraph number**.* (Score: 01.5)

Question	Paragraph Number
Why is shopping at a hypermarket a source of fun?	
Why are prices at hypermarkets considered cheap?	
Why is there a great variety of goods at a hypermarket?	

**C.** *Refer to the text to answer the following questions in complete sentences.*

1. Why do people who work late prefer to do their shopping at hypermarkets? (Score: 01)
2. In which way are small local shops better than hypermarkets? (Score: 01)
3. How can shoppers with short ready payment buy what they need? (Score: 01)
4. Which of the following choices best reflects the writer's purpose? (Score: 01)
  - To encourage people to do their shopping at fashionable places
  - To show people how to save money while shopping
  - To explain why shopping at hypermarkets is popular

**D.** *Complete these sentences in accordance with the information provided in the text.* (Score: 01.5)

1. At hypermarkets, shoppers can easily find what they want to buy because goods are ..... .
2. As a result of the new trend of shopping at hypermarkets, small local shops will soon end in..... .
3. You can get your money back at a hypermarket in case you are .... .

**E.** *Rewrite the following sentences into your booklet, filling each blank space with a suitable word from the reading text as specified in the parentheses.* (Score: 02)

1. A recent \_\_\_\_\_ conducted on 500 city residents shows that most of them are in favor of night shopping. (Paragraph 1)
2. Most people in civilized countries nowadays enjoy shorter working hours and more \_\_\_\_\_ time. (Paragraph 2)
3. You can get some really good \_\_\_\_\_ if you do your shopping on the Internet. (Paragraph 4)
4. My secretary will contact you to arrange a more \_\_\_\_\_ time for both of us to meet. (Paragraph 5)

**F.** *Each of the following sentences contains **one** grammatical error. Identify this error and correct it.* (Score: 02)

1. Many people believe that there are a little difference between paying in cash and using credit cards.
2. Shoppers may be selected any method of payments to pay for the items they purchase.
3. Do you agree that there are much more better bargains in a hypermarket than in a small shop?
4. If hypermarkets didn't offer all sorts of promotions, shoppers won't be interested in them.

**Part Two: Writing**

**(Score: 8/20)**

Write a composition of 150-200 words about an incident in which you bought a valuable item, and later on you found out it didn't work properly. Tell what happened and explain how you solved the problem. Provide your composition with a suitable title and an outline.

[Score: 02 for **outline and title**, 03 for **ideas**, and 03 for **language**.]

**Answer Key****A.** (Score: ½ each )

1. quantities / goods
2. article

**B.** (Score: ½ each)

Question	Paragraph Number
Why is shopping at a hypermarket a source of fun?	2
Why are prices at hypermarkets considered cheap?	4
Why is there a great variety of goods at a hypermarket?	3

**C.** (Score: 1 each)

1. It is convenient for them as hypermarkets remain open for late and long hours.
2. Small local shops can provide intimate relations with customers.
3. They can buy the item by installments / monthly payments.
4. The writer's purpose is to explain why shopping at hypermarkets is popular.

**D.** (Score: ½ each)

1. arranged in specific departments / goods are available in large quantities / under one roof.
2. closing down / bankruptcy.
3. not satisfied with what you have bought.

**E.** (Score: ½ each)

1. survey
2. leisure
3. deals / bargains / offers
4. convenient

**F.** (Score: ½ each)

1. are → is
2. may be selected → may select
3. much more better → much better
4. didn't → don't / won't → wouldn't